

**SECURITI** 



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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	4/1/07	AND ENDING	3/31/08
	MM/DD/YY		MM/ĐĐ/YY
A. REGI	STRANT IDENTIFICA	FION	
NAME OF BROKER-DEALER: Robert E	lum Municipals, I	nc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	ESS: (Do not use P.O. Box 1	No.)	FIRM I.D. NO.
2000 Van Ness Avenue, Suite	415		
, , , , , , , , , , , , , , , , , , , ,	(No. and Street)		
San Francisco	California		94109
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PERS	SON TO CONTACT IN REG	ARD TO THIS RE	EPORT (415) 673-2793
			(Area Code – Telephone Numbe
B. ACCO	UNTANT IDENTIFICATION	TION	
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained in thi	s Report*	
(N	ame – if individual, state last, first, i	niddle name)	
1200 Artesia Blvd., Suite 20	5 Hermosa Beach	, CA 90254	
(Address) CHECK ONE:	PROCESSED	(State)	C Mail Processing Section
Certified Public Accountant	JUN 052008	M	AY 292008
☐ Public Accountant	Public Accountant		Shington, DC
☐ Accountant not resident in United	THOMSON REUTERS States or any of its possession	ns.	111 DC
F	OR OFFICIAL USE ONL	Υ	
<u> </u>			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

# OATH OR AFFIRMATION

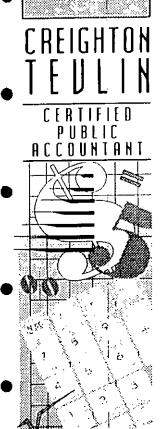
ny knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Robert Blum Municipals, Inc.  as of March 31  20 08  are true and correct. I further swear (or affirm) that reither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:    Notary Public   President   Title	I. Robert Blum	, swear (or affirm) that, to the best of
March 31  20 08 are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:    Signature		
Notary Public  Notary C. 1001E  Notary Public  Notary C. 1001E  Notary Public  Notary Public  Notary C. 1001E  Notary Public  Notary C. 1001E  Notary Public  Notary Public  Notary C. 1001E  Notary P		
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$\Box$ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous and		

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Robert Blum Municipals, Inc.

Report Pursuant to Rule 17a-5(d)

For Year Ended March 31, 2008



# Opinion of Independent Certified Public Accountant

The Board of Directors
Robert Blum Municipals, Inc.

I have audited the accompanying statement of financial condition of Robert Blum Municipals, Inc. as of March 31, 2008, and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to the claims of general creditors and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Robert Blum Municipals, Inc. as of March 31, 2008, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

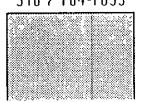
My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules of computation for determination of reserve requirements, information relating to possession or control requirements and computation of net capital are presented for purposes of additional analysis and are not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the audit procedures applied in the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Cegl Teul May 21, 2008

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# Statement of Financial Condition March 31, 2008

ASSETS		
Cash	\$	18,776
Receivable from clearing organization (Note 3) Inventory of municipal securities, at	·	648,899
estimated fair value (Note 2)		297,121
Other assets		744
TOTAL ASSETS	\$	965,540
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES AND STOCKHOLDERS EQUIT		
Accounts payable and accrued liabilities	\$	6,849
Payable to clearing organization (Note 4)	<u></u>	295,416
Total		302,265
Liabilities subordinated to the claims of		
general creditors (Note 5)		250,000
Stockholders' equity:		
Common stock, no par value, authorized 25,000 shares, 5,000 shares issued and outstanding		150,000
Retained earnings		263,275
Total stockholders' equity		413,275
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	965,540

Statement of Income For the year ended March 31, 2008

	<u> </u>	<del></del>
REVENUÉS:		
Trading revenue	\$	291,166
Interest		9,718
Other income		35,000
Total revenues	· 	335,884
EXPENSES:		
Employee compensation and benefits		235,403
Communications		37,176
Occupancy and equipment		16,139
Interest		22,500
Regulatory		1,311
Professional services		17,625
Travel and entertainment		3,171
Other operating expenses		2,796
Total expenses		336,121
Loss before income taxes		(237)
Income taxes (Note 9)		800
Net loss	<u>\$</u>	(1,037)

See notes to financial statements.

# Statement of Changes in Stockholders' Equity For the Year Ended March 31, 2008

	Common Stock	Retained Earnings	Total Stockholders' Equity
Balance, at beginning of year	\$ 150,000	\$ 264,312	\$ 414,312
Net loss		(1,037)	(1,037)
Balance, at end of year	<u>\$ 150,000</u>	<u>\$ 263,275</u>	<u>\$ 413,275</u>

See notes to financial statements.

Statement of Changes in Liabilities Subordinated To The Claims of General Creditors For the Year Ended March 31, 2008

· · · · · · · · · · · · · · · · · · ·		
Balance, at beginning of year	\$	250,000
Additions		-
Deletions		
Balance, at end of year	<u>\$</u>	250,000

See notes to financial statements.

# Statement of Cash Flows For the year ended March 31, 2008

Cash flows from operating activities: Net loss	\$	(1,037)
Adjustments to reconcile net income to net	<u> </u>	
cash provided by operating activities:		
Changes in assets and liabilities:		26,721
Receivable from clearing organization Inventory of municipal securities		(115,755)
Receivable from brokers and dealers		4,985
Accounts payable and accrued liabilities		(19,529)
Payable to clearing organization		113,357
Total adjustments	-	9,779
20042 20,000 20000000		
Net cash provided by operating activities		8,742
Cash flows from investing activities:		
Loan to shareholder		(15,000)
Repayment of shareholder loan		15,000
Net cash provided by investing activities	<del> </del>	0
Net increase in cash		8,742
Cash, beginning of year		10,034
Cash, end of year	\$	18,776
Cash, end of year  Supplemental disclosures of cash flow information: Cash paid during the period for: Interest Income taxes	\$\$	22,50 80

Notes to Financial Statements March 31, 2008

#### 1. GENERAL

Robert Blum Municipals, Inc. ("the Company") was incorporated in the state of California on April 17, 1995. In July of 1995 the Company became registered as a broker-dealer in securities with the Securities and Exchange Commission and commenced securities transactions emphasizing municipal trading.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Securities transactions are recorded on a trade-date basis.

Inventory of municipal securities are valued at market value. Municipal securities for which there is no market on a securities exchange or no independent publicly quoted market are valued at at fair value as determined by management. There was no material difference between cost and market (or fair value) at the balance sheet date.

Depreciation is provided on a straight-line basis using estimated useful lives of 5 to 7 years. Organizational costs are capitalized and amortized on a straight-line basis over a period of 5 years.

Cash - In accordance with Financial Accounting Standards Board pronouncement #105, "Disclosure of information about financial instruments with off-balance sheet risks and financial instruments with concentrations of credit risk", the Company maintained cash balances during the year with a financial institution which exceeded the Federal Deposit Insurance Corporation limit of \$100,000.

Statement of Cash Flows - For purposes of the Statement of Cash Flows, the Company considers all short-term investments with a maturity at date of purchase of three months or less to be cash equivalents. Cash equivalents are included with cash in the balance sheet.

Estimates - The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires that management make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from these estimates.

### 3. RECEIVABLE FROM CLEARING ORGANIZATION

Receivable from clearing organization represents cash on deposit with a clearing organization at March 31, 2008.

#### 4. PAYABLE TO CLEARING ORGANIZATION

In order to facilitate the securities settlement process and to finance securities inventory, the Company incurs demand obligations to the clearing organization. Such obligations are collateralized by municipal bonds held by the clearing organization as company inventory, bear interest at rates that generally corresponds to the broker call rate of interest, and fluctuate daily in principal amount outstanding.

# 5. LIABILITIES SUBORDINATED TO THE CLAIMS OF GENERAL CREDITORS

The borrowings under subordinated agreements at March 31, 2008 are listed below:

 Subordinated note, 9%, due August 31, 2010
 \$ 100,000

 Subordinated note, 9%, due June 30, 2011
 150,000

\$ 250,000

The subordinated borrowings are covered by agreements approved by the Financial Industry Regulatory Authority ("FINRA") and are thus available in computing net capital under the Securities and Exchange Commission's uniform net capital rule.

#### 6. PROFIT SHARING PLAN

The Company's profit sharing plan covers all eligible employees. The plan was effective on August 1, 1995 and provides for a Company contribution of up to 25% of eligible compensation. All contributions to the plan are at the discretion of the Company. The Company did not make a profit sharing contribution for the year ended March 31, 2008.

#### 7. RELATED PARTY TRANSACTIONS

Interest paid on borrowings under subordinated liabilities totaled \$22,500 for the year ended March 31, 2008 and was paid to the Company's sole shareholder.

The Company leases certain office equipment owned by the Company's sole shareholder. Lease payments for the equipment totaled \$4,312 for the year ended March 31, 2008.

#### 8. COMMITMENTS

The Company leases office space under a five year lease agreement which expires on June 30, 2010. Under the terms of the lease, monthly payments began on July 16, 2005 and will increase annually based upon the Consumer Price Index (CPI). The current monthly payment is \$870.22.

The future minimum lease payments under the lease are as follows:

Year end	ling March	31,	2009	\$ 10,443
	March	31,	2010	10,443
	March	31.	2011	2,610

#### 9. INCOME TAXES

The Company presently computes taxes on income based on the Financial Accounting Standards Board (FASB) Statement No. 109, "Accounting for Income Taxes". Under the standard, deferred tax assets and liabilities represent the tax effects, calculated at currently effective tax rates, of future adjustments of taxable amounts attributable to events that have been recognized on a cumulative basis in the financial statements. Deferred income taxes arise principally from timing differences applicable to cash basis income tax adjustments. There were no material deferred income taxes at March 31, 2008.

The provision for income taxes consist of the following:

Current:		
Federal	\$	0
State	<u></u>	800
	\$	800

The Company has net operating loss carryforwards that can be applied to future tax years. The expiration date and the amount of tax loss carryforwards are listed below.

Expiration Date	Loss <u>Carryforward</u>		
3/31/22	\$ 2,708		
3/31/24	1,616		
3/31/25	1,799		
3/31/27	3,180		
3/31/28	29,283		

# 10. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and a maximum ratio of aggregate indebtedness to net capital. Net capital and aggregate indebtedness change from day to day, but at March 31, 2008, the Company had net capital of \$648,611 which was \$548,611 in excess of its required net capital of \$100,000. The Company's ratio of aggregate indebtedness to net capital was .011 to 1, which is less than the 15 to 1 maximum ratio.

Computation For Determination of the Reserve Requirements March 31, 2008

Computation of reserve requirements is not applicable to Robert Blum Municipals, Inc. as the Company qualifies for an exemption under Rule 15c3-3(k)(2)(ii).

See independent auditors' report.

Information Relating to Possession or Control Requirements March 31, 2008

Information relating to possession or control requirements is not applicable to Robert Blum Municipals, Inc. as the Company qualifies for an exemption under Rule 15c3-3(k)(2)(ii).

See independent auditors' report.

Computation of Net Capital March 31, 2008

		<u> </u>
Charlibaldons/ amitty at March 31 2009	\$	413,275
Stockholders' equity at March 31, 2008	*	410,270
Add: Allowable subordinated liabilities		250,000
Total capital and allowable subordinated liabilities		663,275
Less: Non-allowable assets		744
Net capital before haircuts on security positions		662,531
Haircuts on securities positions		13,920
Net capital	\$	648,611
Minimum net capital requirement	\$	100,000
Aggregate indebtedness	\$	6,849
Ratio of aggregate indebtedness to net capital	<del></del>	.011:1

There is no difference between the computation of net capital shown above and that reported by the Company in the Focus Report Part IIA on Form X-17A-5 of March 31, 2008.

See independent auditors' report.

Robert Blum Municipals, Inc.

Supplementary Accountants' Report on Internal Accounting Control

For Year Ended March 31, 2008



# CREIGHTON TEULIN

CERTIFIED
PUBLIC
ACCOUNTANT

Board of Directors Robert Blum Municipals, Inc.

In planning and performing my audit of the financial statements of Robert Blum Municipals, Inc. (the Company) for the year ended March 31, 2008, I considered its internal control, including procedures for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control.

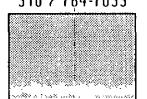
Also, as required by Rule 17a-5(g) (1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company including tests of such practices and procedures I considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c-3-3. Because of Company does not carry securities accounts for customers or perform custodial functions related to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control policies and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or

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disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph. Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they might become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving internal control, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at March 31, 2008, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, the SEC, the Financial Industry Regulatory Authority ("FINRA"), and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Creighton Tevlin, CPA Hermosa Beach, California May 21, 2008

